

**Senior Advisor of Business Development - JunZeJun Shanghai Law Offices
(Full-time/Part-time)**

About this Job:

1. Maintain good contact with potential clients of the law firm; develop new clients by visiting and participating in activities;
2. Keep close contact with existing English-speaking clients and dig deep the demand for legal services;
3. Establish stable and friendly cooperative relations with existing collaborators, and seek for new resources and allies;
4. Coordinate and cooperate in other work related to business development.

Requirement:

1. More than 10 years of working experience in sales and marketing; having an understanding of the legal market is a plus;
2. Excellent written and spoken English, speaking Chinese preferred;
3. Amiable, strong communication skills, and open-mindedness;
4. Experience in working with foreign government agencies, embassies and consulates, foreign chambers of Commerce, associations, etc. preferred.

About the Firm:

JunZeJun Law Offices ("JunZeJun") was founded in 1995 with its headquarters in Beijing. It is one of the earliest partnership law firms in China, as well as one of the largest, well-recognized law firms in China. JunZeJun has so far established 14 offices in Shanghai, Shenzhen, Guangzhou, Tianjin, Nanjing, Chengdu, Changsha, Changchun, Zhuhai, Haikou, Kunming, Shijiazhuang, Zhengzhou and Hong Kong. JunZeJun has a team comprised of about 150 partners and 800 professionals in total.

JunZeJun Shanghai office was set up in 2002 and it has over 80 lawyers, who graduated from top law schools and have excellent professional skills and rich working experience

How to Apply:

In case of interest, please send your CV to Mr. Wang: wangzhengyang@junzejun.com. Please also indicate "Full-time" or "Part-time" in your email.