

How the machinery industry is coping with the COVID-19

Challenges and experiences of the machinery industry in the coronavirus environment



Panellists



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Tim Juta

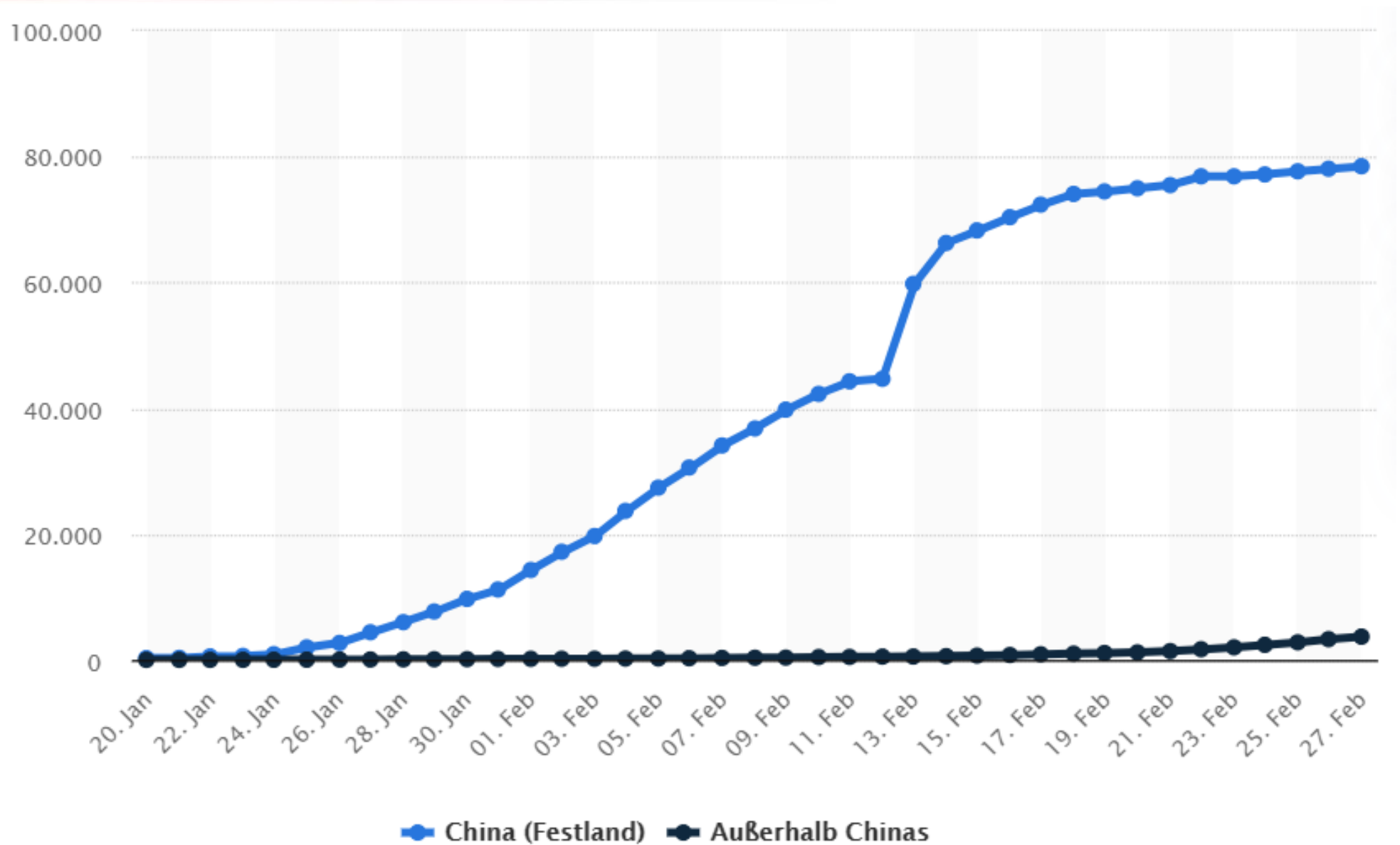
Managing Director of
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Shuo Xu

General Manager
WinTool China

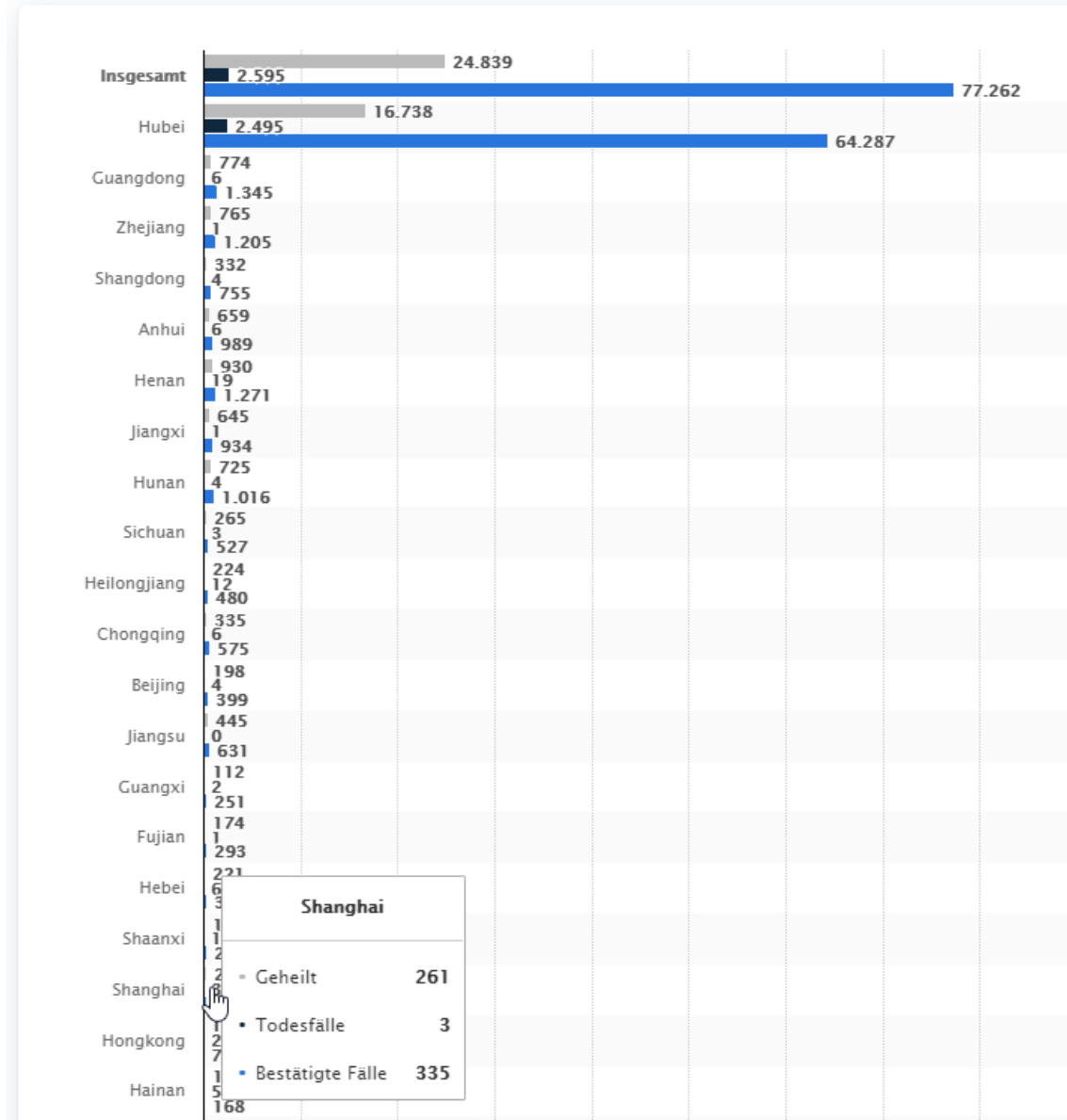
Peak?



Spreading of Coronavirus in China

- 78'000 Infected
- 25'000 recovered
- 2600 death
- 1.4 Billion total

(Stand: 24. Februar 2020)



Relation “normal” Influenza versus Coronavirus

normal Influenza

- **500 Mio infected** worldwide
(20% of German popul. infected/yr)
- **290-650'000** death/yr worldwide
- 2017/2018: 25'000 death in strong wave
(in Germany only)
- **0,1 -0,2%** Mortality rate

Coronavirus

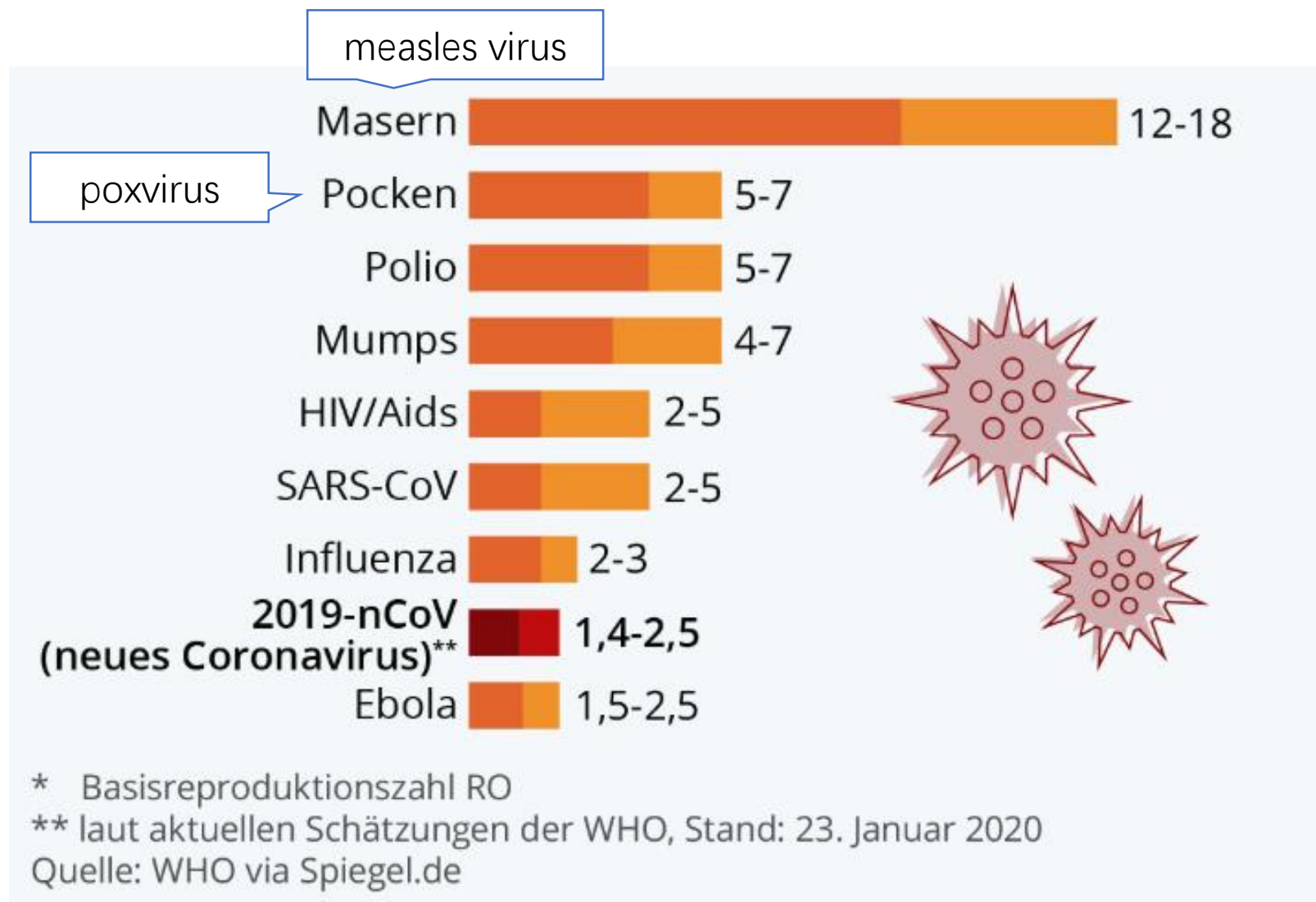
80'000

2500

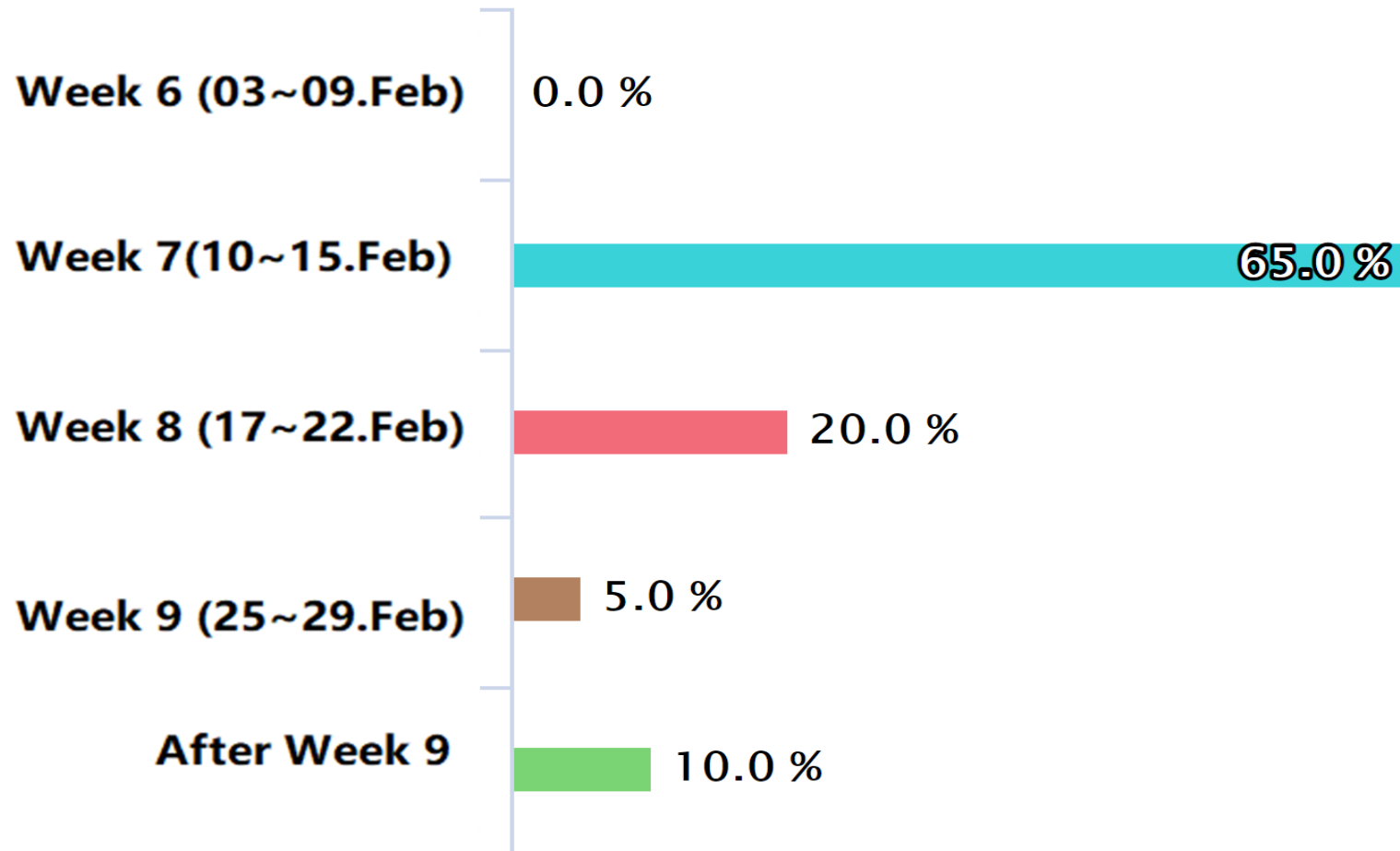
>2%

How infectious is COVID-19?

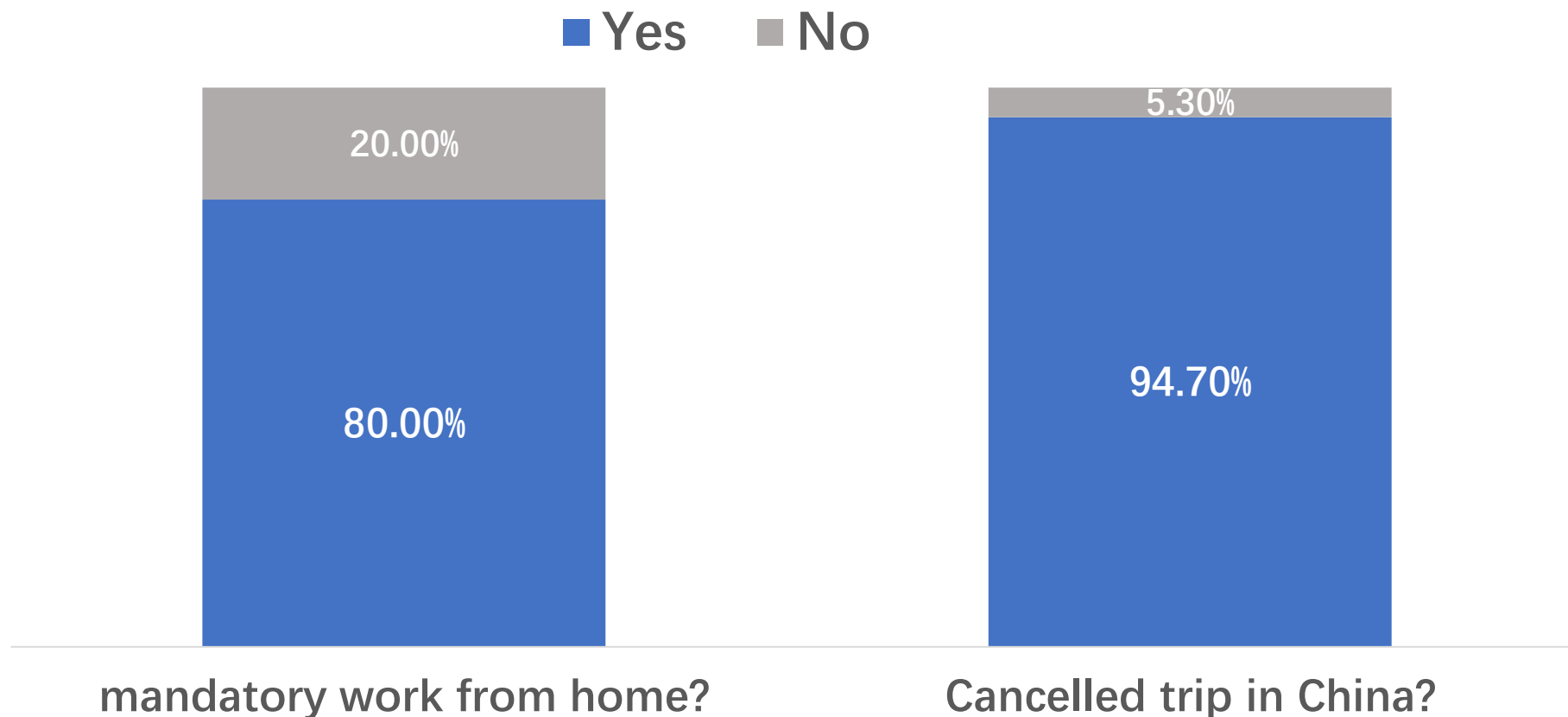
- Corona 1,4 – 2,5
- Influenza 2-3
- SARS 2-5



Most swiss companies in machinery industry resume work in **Week 7**, while others choose a later date.



80.0% companies planning a mandatory work from home policy for some or all staff.
Most 94.7% cancelled recently staff travelling within China.



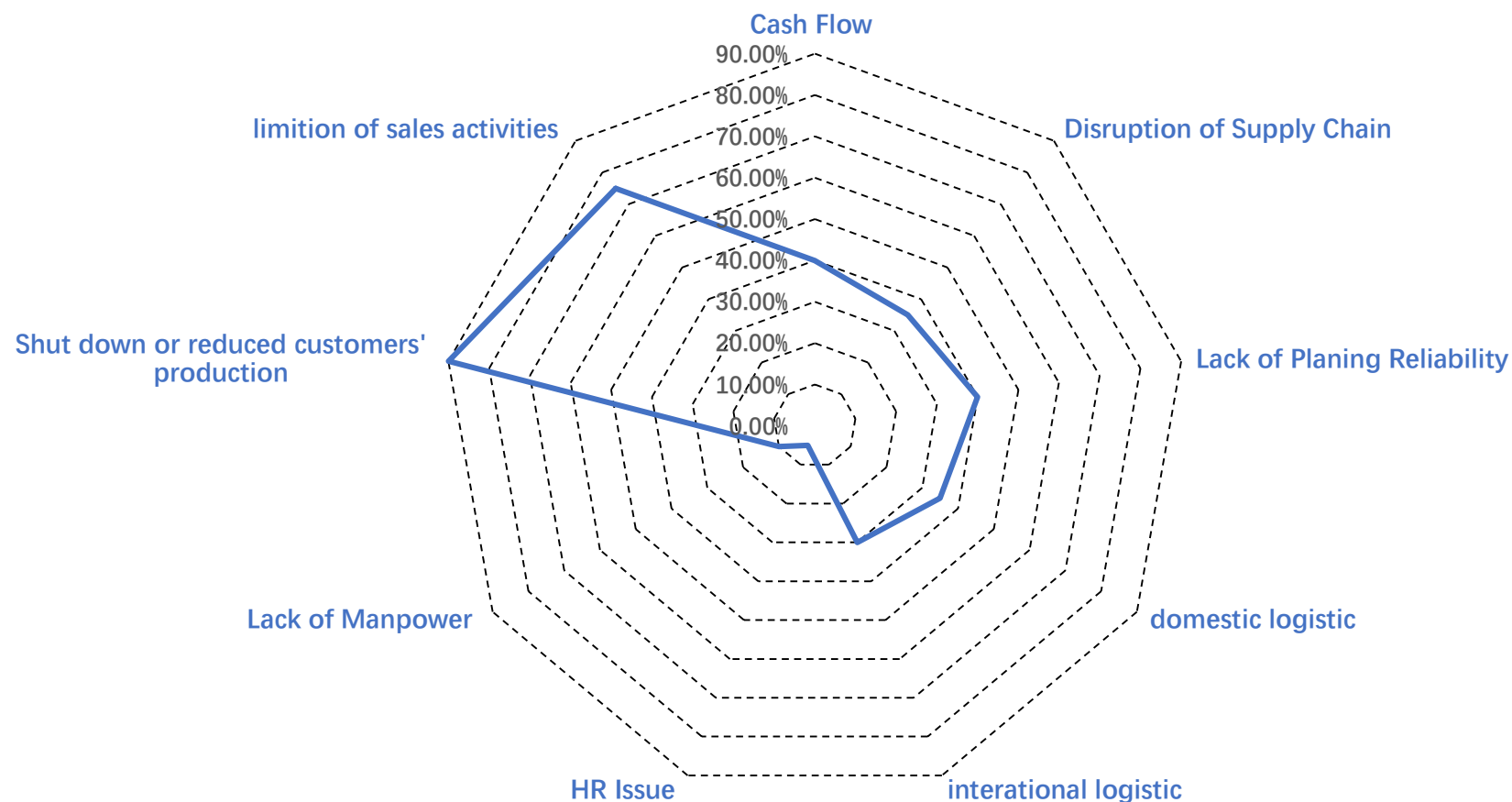
Home office?

- disrupted deliveries
- disrupted payment transactions
- communication
- reachability
- Data safety

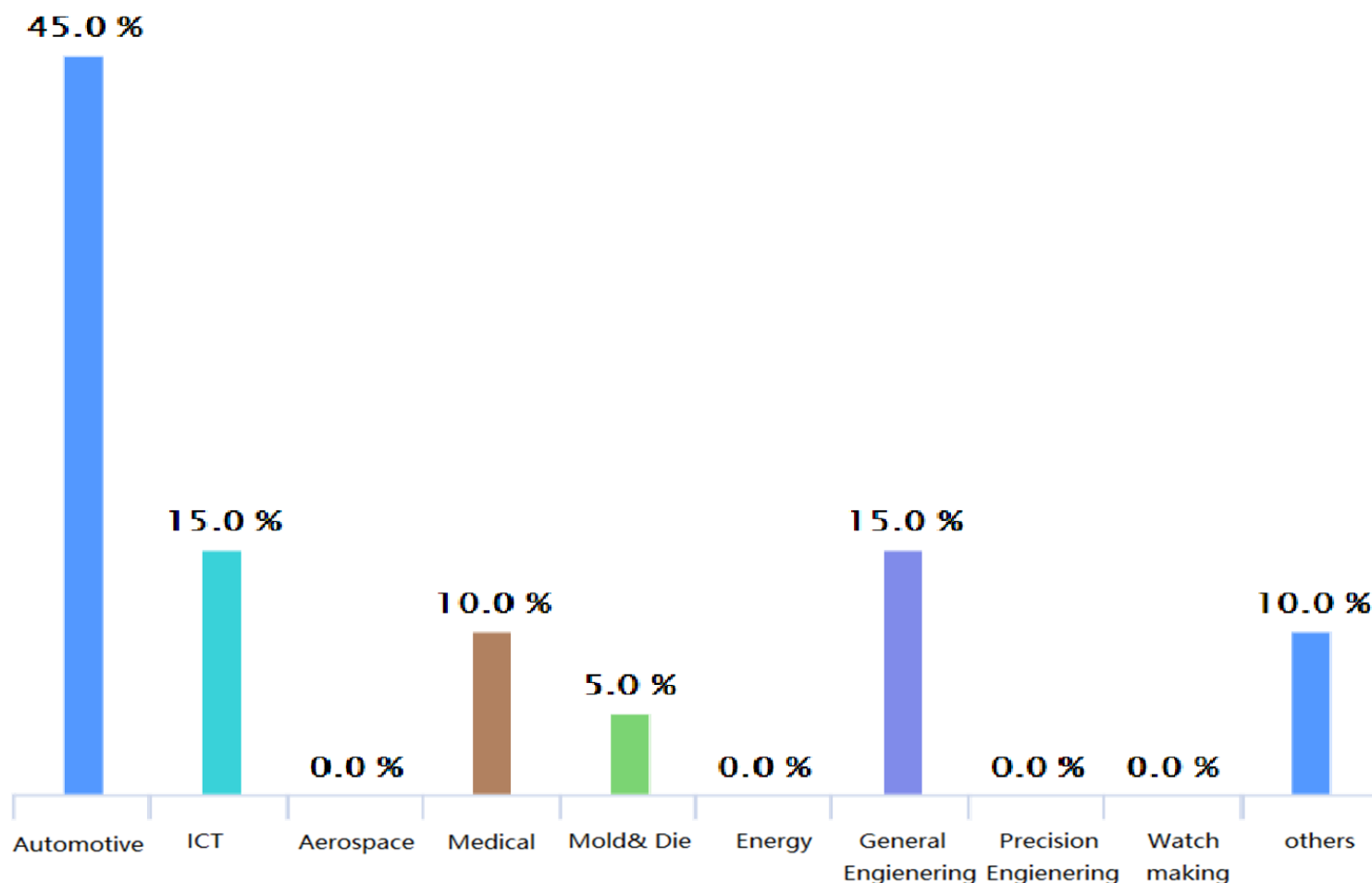
Travelling restrictions?

- no customer visits
- no tests possible
- Exhibitions and Seminars postponed

Stop or reduced production, as well as the limitation of sales activities are still the biggest challenge for Swiss companies as inputs of the survey most from trading companies.

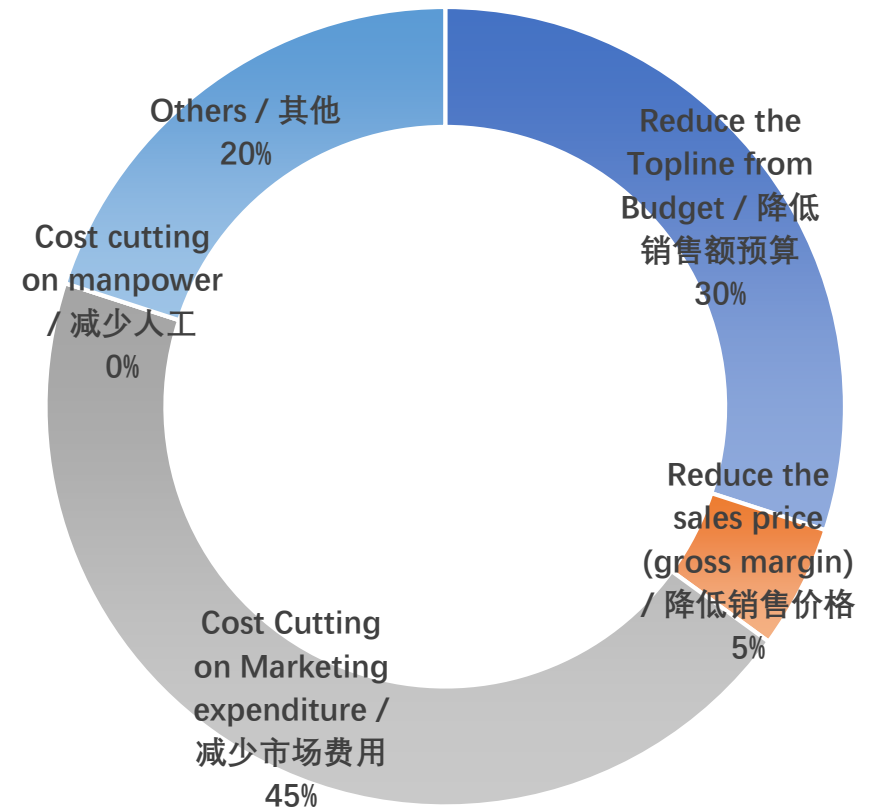
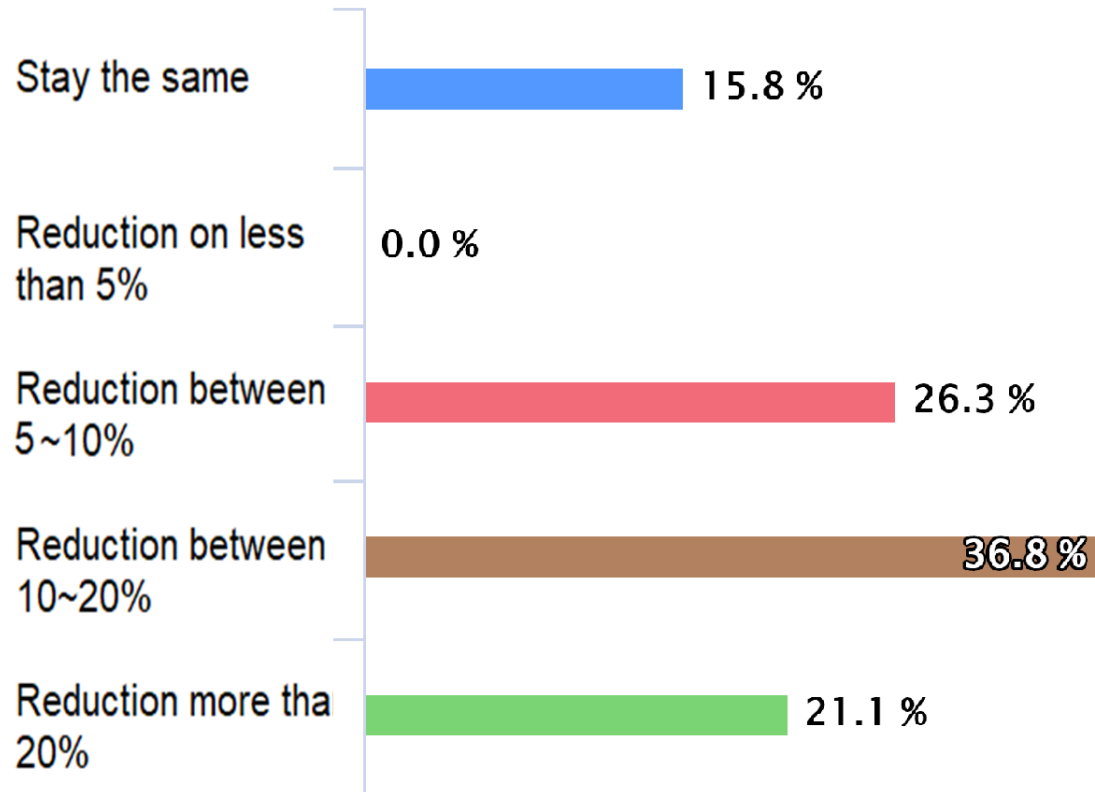


As all segmentation of industry has been influenced, Automotive General Engineering and ICT has been thought most heavy influenced



Cope this influence in Finance, most companies choose reducing market expenditure, followed by reduce Budget on revenue.

57.9% of companies adjust their topline by reduce more than 10%.



THANK YOU

Members of Swiss Machinery Association (SMA)



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